

# Bellway

Half Year Report 2010





Completed sales

2,247 homes

(2009 - 2,014)

Average price achieved

£155,871

(2009 - £156,146)

Total Group turnover

£360.8m

(2009 - £320.2m)

Profit/(loss) before taxation

£19.0m

(2009 - loss £48.6m)

Interim dividend

3.3p

(2009 - 3.0p)

Net cash

£60.9m

Net asset value per ordinary share

842p

(31 July 2009 - 839p)

Earnings per share

11.6p

(2009 - loss 30.5p)

#### Chairman's Statement



"Bellway successfully completed the sale of 2,247 homes in the six months ended 31 January 2010, an increase of 11.6%" and "it is encouraging therefore to report an operating margin of 6.1% achieved in the period."

As previously announced, Bellway successfully completed the sale of 2,247 homes in the six months ended 31 January 2010, an increase of 11.6% over the same period in 2009. The average price of these homes was £155,871, a slight reduction on £156,146 achieved in 2009. Other revenue for the period was £10.6 million (2009 – £5.7 million), generating total revenue for the Group of £360.8 million (2009 - £320.2 million), an increase of 12.7%. After reviewing the carrying value of the Group's land holdings there are no exceptional items. It is encouraging therefore to report an operating margin of 6.1% achieved in the period, resulting in an operating profit of £22.1 million. This compares to an operating loss, after exceptional items, of £36.8 million in 2009. There is a net finance charge of £3.1 million (2009 – £11.7 million) which results in profit before tax of £19.0 million compared to a loss before tax of £48.6 million in the same period last year. Earnings per ordinary share are 11.6p (2009 – loss 30.5p).

At the end of January, the Group had a net cash position of £60.9 million bolstered by our share placing in August which netted £43.7 million after costs, and having spent £76 million on land and land creditors in the period. Land owners' aspirations and the planning process are still barriers to quick delivery but a further 3,250 plots have Heads of Terms already agreed and are being progressed, albeit more slowly than anticipated, to ownership. The net asset value per ordinary share now stands at 842p (31 July 2009 – 839p).

#### **Dividend**

Despite the challenges the housebuilding industry has faced over the last few years, the Board has continued its policy of paying dividends and is particularly pleased to increase the interim dividend payment by 10% to 3.3p per ordinary share. This extends an uninterrupted record of

dividend payments since flotation in 1979, a unique position when compared to our peers, reflecting the Board's confidence in the business. The dividend, which is covered 3.5 times, will be paid on Thursday I July 2010 to all shareholders on the Register of Members on Friday 21 May 2010. The exdividend date is Wednesday 19 May 2010.

#### **Trading**

During the period, the divisions completed 1,766 (2009 - 1,635) private sales with a further 481 (2009 - 379) sales to housing associations. The northern and southern regions both increased their output in the period with the best performance coming from our North London division where 283 homes were sold.

Reservations since | August 2009 have remained broadly consistent on a week to week basis at around 85 per week to 31 January 2010. Since 1 February and up until 14 March reservations are similar to the same period in 2009 at around III per week. Consequently, the Group has secured its initial sales target of repeating last year's volume output of 4,380 and now expects to deliver an additional 150-200 homes in the year to 31 July 2010. The order book currently stands at £435.4 million (2009 - £370.0 million) and includes over 900 homes for 2010/2011. Whilst the Board has been encouraged by visitor levels and subsequent sales activity on our sites in recent weeks, first time buyers in particular find it difficult to access the mortgage market without large deposits and therefore accounted for only 13% of sales, significantly down on the historic norm of around 25%. Part exchange stock at 31 January was £10.0 million (31 July 2009 – £8.0 million) and continues to be a successful selling tool when used at the appropriate time in the sales process.

Currently, Bellway is trading from 180 sites but expects to increase this in the coming months taking the number up to around 200 in 12 months' time, of which 40 should come from sites bought since the onset of the recession.

#### Outlook

Whilst the market stabilised during the latter part of 2009, concerns still exist regarding unemployment, mortgage availability and the outcome of the imminent General Election. However, with the backing of a strong balance sheet and a positive cash position today of around £72 million, Bellway will be concentrating in the coming months on land acquisition and selectively increasing work in progress, with a particular emphasis on the southern divisions where the market appears to be at a more advanced stage of recovery. These actions should assist in returning the operating margin towards a more normal level and the Board believes therefore that Bellway is well placed to benefit from a housing market that should gradually improve over time.

#### **Howard C Dawe**

Chairman 23 March 2010

## Condensed Group Income Statement

	Half year ended	Half year ended	Year ended
	31 January 2010	31 January 2009	31 July 2009
Notes	£m	2009 £m	£m
Revenue	360.8	320.2	683.8
Cost of sales	(320.8)	(337.0)	(663.0)
Analysed as:			
Cost of sales before exceptional item	(320.8)	(270.7)	(596.7)
Impairment of inventories 4	(320.0)	(66.3)	(66.3)
Cost of sales	(320.8)	(337.0)	(663.0)
Cost of sailes	(320.0)	(337.0)	(003.0)
Gross profit/(loss)	40.0	(16.8)	20.8
Administrative expenses	(17.9)	(20.0)	(41.5)
Operating profit/(loss)	22.1	(36.8)	(20.7)
Analysed as:	_		
Operating profit before exceptional item	22.1	29.5	45.6
Impairment of inventories 4	_	(66.3)	(66.3)
Operating profit/(loss)	22.1	(36.8)	(20.7)
Finance income	1.4	2.8	4.9
Finance expenses	(4.5)	(14.5)	(20.7)
Share of loss of equity accounted entities	(4.5)	(0.1)	(20.7)
Profit/(loss) before taxation	19.0	(48.6)	(36.5)
Income tax (expense)/credit 3	(5.0)	13.6	9.1
Profit/(loss) for the period	14.0	(35.0)	(27.4)
Total (1888) for the period		(33.0)	(27.1)
Earnings/(loss) per ordinary share <sup>i</sup> – Basic	II.6p	(30.5p)	(23.9p)
- Diluted	II.6p	(30.5p)	(23.9p)
Dividend per ordinary share 5	3.3p	3.0p	9.0p
Non-GAAP measures			
Underlying earnings per share - Basic	II.6p	II.lp	17.7p
- Diluted	11.6p	II.lp	17.6p

i Earnings/(loss) per share calculated in accordance with IAS 33 ''Earnings per share''.

ii Underlying earnings per share excludes exceptional items and the associated tax credit (see note 4).

## Condensed Group Statement of Comprehensive Income

Note	Half year ended 31 January 2010 £m	Half year ended 31 January 2009 £m	Year ended 31 July 2009 £m
Actuarial gains/(losses) on defined benefit pension scheme	1.6	(1.6)	0.3
Tax on items taken directly to other comprehensive income 3	(0.4)	0.4	(0.1)
Net income/(expense) recognised directly in other comprehensive income	1.2	(1.2)	0.2
Profit/(loss) for the period	14.0	(35.0)	(27.4)
Total comprehensive income/(expense) for the period	15.2	(36.2)	(27.2)

## Condensed Group Statement of Changes in Equity

	Note	Ordinary share capital	Share premium	Other reserves	Retained earnings	Total	Minority interest	Total equity
		£m	£m	£m	£m	£m	£m	£m
Half year ended 31 January 2010								
At I August 2009		14.4	117.2	1.5	832.0	965.1	(0.1)	965.0
Total comprehensive income for the period		_	_	_	15.2	15.2	_	15.2
Dividends on equity shares		_	_	_	(7.2)	(7.2)	_	(7.2)
Shares issued	6	0.7	43.2	_	_	43.9	_	43.9
Credit in relation to share options and tax thereon		_	_	_	1.8	1.8	_	1.8
Purchase of own shares		_	_	_	(1.3)	(1.3)	_	(1.3)
At 31 January 2010		15.1	160.4	1.5	840.5	1,017.5	(0.1)	1,017.4

Half year ended 31 January 2009							
At I August 2008	14.3	117.0	1.5	868.4	1,001.2	(0.1)	1,001.1
Total comprehensive expense for the period	_	_	_	(36.2)	(36.2)	_	(36.2)
Dividends on equity shares	_	_	_	(6.9)	(6.9)	_	(6.9)
Credit in relation to share options and tax thereon	_	_	_	0.5	0.5	_	0.5
Purchase of own shares	_	_	_	(0.1)	(0.1)	_	(0.1)
At 31 January 2009	14.3	117.0	1.5	825.7	958.5	(0.1)	958.4

### Year ended 31 July 2009

At I August 2008	14.3	117.0	1.5	868.4	1,001.2	(0.1)	1,001.1
Total comprehensive expense for the year	_	_	_	(27.2)	(27.2)	_	(27.2)
Dividends on equity shares	_	_	_	(10.4)	(10.4)	_	(10.4)
Shares issued	0.1	0.2	_	_	0.3	_	0.3
Credit in relation to share options and tax thereon	_	_	_	1.3	1.3	_	1.3
Purchase of own shares	_	_	_	(0.1)	(0.1)	_	(0.1)
At 31 July 2009	14.4	117.2	1.5	832.0	965.1	(0.1)	965.0

**Bellway p.l.c.** Half Year Report 2010

## Condensed Group Balance Sheet

Note	At 31 January 2010 £m	At 31 January 2009 £m	At 31 July 2009 £m
ASSETS			
Non-current assets			
Property, plant and equipment	7.4	9.9	8.3
Investment property	7.7	5.5	7.4
Investments in equity accounted entities	_	0.1	_
Other financial assets	29.0	13.5	20.8
Deferred tax assets	6.5	9.0	7.3
	50.6	38.0	43.8
Current assets			
Inventories	1,158.0	1,319.3	1,211.4
Corporation tax receivable	_		9.8
Trade and other receivables	49.9	70.9	41.7
Cash and cash equivalents	140.9	98.2	43.2
	1,348.8	1,488.4	1,306.1
Total assets	1,399.4	1,526.4	1,349.9
Non-current liabilities			
Interest bearing loans and borrowings	(100.0)	(275.0)	(100.0)
Retirement benefit obligations	(9.0)	(14.8)	(100.0)
Land and other payables	(30.5)	(41.8)	(26.9)
Lai lu ai lu ou lei payables	(139.5)	(331.6)	(138.8)
	(127.12)	(55.15)	()
Current liabilities			
Interest bearing loans and borrowings	_	(22.0)	_
Trade and other payables	(237.0)	(214.4)	(246.1)
Corporation tax payable	(5.5)	_	_
	(242.5)	(236.4)	(246.1)
Total liabilities	(382.0)	(568.0)	(384.9)
Net assets	1,017.4	958.4	965.0
EQUITY			
Issued capital	15.1	14.3	14.4
Share premium	160.4	117.0	117.2
Other reserves	1.5	1.5	1.5
Retained earnings	840.5	825.7	832.0
Total equity attributable to equity holders of the parent 6	1,017.5	958.5	965.1
Minority interest	(0.1)	(0.1)	(0.1)
Total equity	1,017.4	958.4	965.0

## Condensed Group Cash Flow Statement

	Half year	Half year	Year
	ended	ended	ended
Niero	31 January 2010	31 January 2009	31 July 2009
Cash flows from operating activities	£m	£m	<u>£</u> m
Profit/(loss) for the period	14.0	(35.0)	(27.4)
Depreciation charge	1.0	1.3	2.2
Profit on sale of property, plant and equipment	(0.1)	- 1.5	
Loss on sale of investment properties	-		0.1
Finance income	(1.4)	(2.8)	(4.9)
Finance expenses	4.5	14.5	20.7
Share-based payment charge	1.8	0,5	1.3
Income tax expense/(credit) 3	5.0	(13.6)	(9.1)
Decrease in inventories	53.4	184.6	293.2
Increase in trade and other receivables	(16.4)	(16.4)	(22.7)
Decrease in trade and other payables	(9.1)	(96.7)	(69.5)
Cash inflow from operations	52.7	36.4	183.9
The state of the s			
Interest paid	(1.8)	(12.0)	(14.6)
Income tax refunded	10.6	20.9	23.6
Net cash inflow from operating activities	61.5	45.3	192.9
Cash flows from investing activities			
Acquisition of property, plant and equipment	(0.1)	(0.2)	(0.1)
Acquisition of investment property	(0.5)	(1.4)	(3.4)
Proceeds from sale of property, plant and equipment	0.1	0.6	0.7
Proceeds from the sale of investment property	0.2	_	_
Interest received	1.1	1.6	1.3
Net cash inflow/(outflow) from investing activities	0.8	0.6	(1.5)
Cash flows from financing activities			
Decrease in bank borrowings	_	(50.0)	(247.0)
Proceeds from the issue of share capital 6	43.9	_	0.3
Purchase of own shares by employee share option plans	(1.3)	(0.1)	(0.1)
Dividends paid 5	(7.2)	(6.9)	(10.7)
Net cash inflow/(outflow) from financing activities	35.4	(57.0)	(257.5)
Net increase/(decrease) in cash and cash equivalents	97.7	(11.1)	(66.1)
Cash and cash equivalents at beginning of period	43.2	109.3	109.3
Cash and cash equivalents at end of period	140.9	98.2	43.2

#### **Notes**

#### I Basis of preparation and accounting policies

These condensed financial statements have been prepared in accordance with IAS 34 Interim Financial Reporting as adopted by the EU. They do not include all of the information required for full annual financial statements and should be read in conjunction with the Group's Annual Report and Accounts for the year ended 31 July 2009.

These condensed financial statements are unaudited and were approved by the Board on 23 March 2010.

The comparative figures for the financial year ended 31 July 2009 are not the Group's statutory financial statements for that year. Those financial statements have been reported on by the Group's auditors and delivered to the Registrar of Companies. The report of the auditors was (i) unqualified, (ii) did not include a reference to any matters to which the auditors drew attention by way of emphasis without qualifying their report and (iii) did not contain a statement under section 498(2) or (3) of the Companies Act 2006.

The accounting polices applied by the Group in these condensed financial statements are not materially different to those applied by the Group in its Annual Report and Accounts for the year ended 31 July 2009. The Group adopted the following standards and interpretations during the current financial period; IFRS 8 "Operating Segments", IAS 23 (Amendment) "Borrowing Costs", IAS 27 (Amendment) "Consolidated and Separate Financial Statements", IFRS 2 (Amendment) "Share-Based Payment", IAS 32 (Amendment) "Financial Instruments: Presentation", IAS 1 (Amendment) "Presentation of Financial Statements" and IFRIC 14 – IAS 19 "The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction". The adoption of these standards and interpretations has not had a material effect on the Group's profit for the period or equity. Further details on these standards and interpretations are included on page 51 of the Annual Report and Accounts for the year ended 31 July 2009.

#### 2 Revenue/segmental analysis

The Board has reviewed the requirements of IFRS 8 "Operating Segments", including consideration of the internal reporting and components of the Group it regularly reviews to assess performance and to make decisions on how resources are allocated. The adoption of this standard has not altered the Group's reportable segments. The Group's operating segments have similar economic characteristics, product types, construction processes and types of customers and have therefore been aggregated into one reportable segment which is UK housebuilding. As the Group has a single reportable segment no secondary segmentation is required.

#### 3 Tayation

The taxation (expense)/credit for the half years ended 31 January 2010 and 31 January 2009 is calculated by applying the directors' best estimate of the annual effective tax rate to the profit/(loss) for the period.

#### 4 Exceptional items

Exceptional items are those which, in the opinion of the Board, are material by size or nature, non-recurring, and of such significance they require separate disclosure on the face of the Income Statement.

A full review of inventories was performed as at 31 January 2010 and the carrying cost of land was compared to the net realisable value. Net realisable value represents the estimated selling price (in the ordinary course of business) less all estimated costs of completion and overheads. No further exceptional land write downs or land write backs were required as a result of this review.

The exceptional charge of £66.3 million for the year ended 31 July 2009 is explained in note 5 of the Group's Annual Report and Accounts for the year ended 31 July 2009.

#### 5 Dividends

	Half year ended 31 January 2010 £m	Half year ended 31 January 2009 £m	Year ended 31 July 2009 £m
Final dividend paid for the year ended 31 July 2009 of 6.0p per share (2008 – 6.0p)	7.2	6.9	6.9
Interim dividend paid for the year ended 31 July 2009 of 3.0p per share	-	_	3.5
	7.2	6.9	10.4
Proposed interim dividend for the year ending 31 July 2010 of 3.3p per share (2009 – 3.0p)	4.0	3.4	_

The proposed interim dividend was approved by the Board on 23 March 2010 and has not been included as a liability at the balance sheet date.

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Half Year Report 2010

## Notes continued

#### **6 Shares issued**

On 6 August 2009 the Group announced the successful placing of 5,747,648 new ordinary shares of 12.5p each (the "Placing Shares") at a price of 779p per Placing Share, raising net proceeds of £43.7 million. The Placing Shares issued represented approximately 5.0% of the Company's issued ordinary share capital prior to the placing.

The Placing Shares are credited as fully paid and rank equally in all respects with the existing ordinary shares of Bellway, including the right to receive all dividends and other distributions declared, made or paid in respect of such shares after the date of the issue of the Placing Shares.

#### 7 Related party transactions

There have been no related party transactions in the first six months of the current financial year which have materially affected the financial position or performance of the Group.

Related parties are consistent with those disclosed in the Group's Annual Report and Accounts for the year ended 31 July 2009.

#### 8 Half year report

The condensed financial statements were approved by the Board on 23 March 2010 and copies are being posted to all shareholders. Further copies are available on application to the Company Secretary, Bellway p.l.c., Seaton Burn House, Dudley Lane, Seaton Burn, Newcastle upon Tyne NEI3 6BE and are also available on our website at www.bellway.co.uk.



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#### Notes continued



The directors consider that the principal risks and uncertainties which could have a material effect on the Group's performance in the remaining six months of the financial year remain the same as those stated on pages 24 and 25 of our Annual Report and Accounts for the year ended 31 July 2009 which is available on our website at www.bellway.co.uk.

#### Statement of directors' responsibilities

We confirm that to the best of our knowledge:

- · the condensed set of financial statements has been prepared in accordance with IAS 34 Interim Financial Reporting as adopted by the EU;
- the interim management report includes a fair review of the information required by:
  - (a) DTR 4.2.7R of the Disclosure and Transparency Rules, being an indication of important events that have occurred during the first six months of the financial year and their effect on the condensed set of financial statements; and a description of the principal risks and uncertainties for the remaining six months of the year; and
  - (b) DTR 4.2.8R of the Disclosure and Transparency Rules, being related party transactions that have taken place in the first six months of the current financial year and that have materially affected the financial position or performance of the Group during that period; and any changes in the related party transactions described in the last annual report that could do so.

The directors of Bellway p.l.c. are listed in the Annual Report and Accounts for the year ended 31 July 2009. David G Perry retired as a non-executive director on 15 January 2010. John A Cuthbert was appointed a non-executive director on 1 November 2009.

For and on behalf of the Board

#### John K Watson

Chief Executive 23 March 2010

Certain statements in this announcement are forward-looking statements which are based on Bellway p.l.c.'s expectations, intentions and projections regarding its future performance, anticipated events or trends and other matters that are not historical facts. Such forward-looking statements can be identified by the fact that they do not relate only to historical or current facts. Forward-looking statements sometimes use words such as "aim", "anticipate", "expect", "estimate", "intend", "plan", "goal", "believe", or other words of similar meaning. These statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties and other factors that could cause actual results to differ materially from those expressed or implied by such forward-looking statements. Given these risks and uncertainties, prospective investors are cautioned not to place undue reliance on forward-looking statements. Forward-looking statements speak only as of the date of such statements and, except as required by applicable law, Bellway p.l.c. undertakes no obligation to update or revise publicly any forward-looking statements, whether as a result of new information, future events or otherwise.

## Bellway p.l.c.

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#### **OTHER SUBSIDIARY**

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